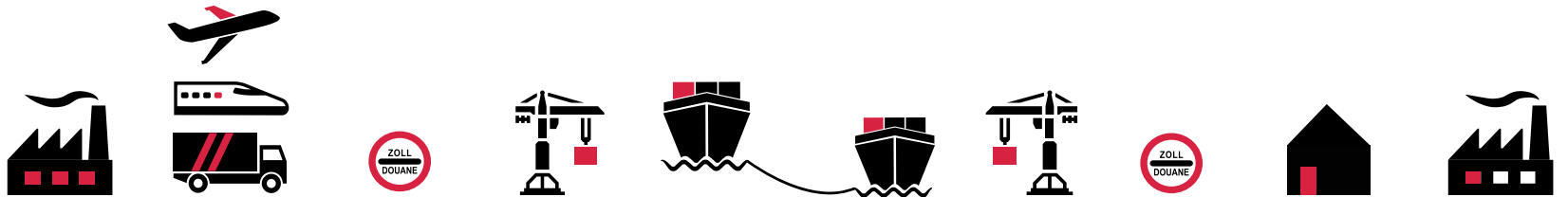


# INCOTERMS 2020



UNSER WEG. IHR ZIEL.



Seller

Carrier

Customs

Seaport

Vessel

Seaport

Named place of destination

Buyer

all transport modes

## EXW

(ex works)

## FCA

(free carrier)

## CPT

(carriage paid to)

## CIP

(carriage and insurance paid to)

## DAP

(delivered at place)

## DPU

(delivered at place, unloaded)

## DDP

(delivered, duties paid)

## FAS

(free alongside ship)

## FOB

(free on board)

## CFR

(cost and freight)

## CIF

(cost, insurance and freight)

\*

\*

obligatory

recommended

\*

\*

incl. clearance

rerecommended

Ocean- and inland vessel transport



\* named place of destination can be customized (seaport, terminal, quai, etc.)